

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL FOR: Biennial Contract for Data and Telecommunications Services
 TIME & DATE: (July 10, 2018 through December 31, 2020)
 3:00 p.m., May 21, 2018

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE	AT&T 1010 N. St. Mary's St. San Antonio, TX 78215	Zayo Group, LLC 1805 29th Street Boulder, CO 80301	Spectrum Enterprise 1900 Blue Crest Lane San Antonio, TX 78247	Verizon Enterprise Solutions 701 S. Brazos, Suite 600 Austin, TX 78704
	Base Term Installation: July 10, 2018 - November 30, 2018 Base Term Service: December 1, 2018 - December 31, 2020					
1.	1 ea. One Time Installation	0.00			4,750.00	
		TOTAL	0.00		4,750.00	
1A.	1 ea./25 months SIP Trunk HQ					
1B.	1 ea./25 months SIP Trunk ECHO					
2.	2 ea./25 months Session Initiation Protocol Trunk	874.16			NO BID	
		TOTAL	43,708.00			
3.	256 ea. /25 months SIP Concurrent Call Paths	2,723.84			NO BID	
		TOTAL	68,096.00			
4.	14 ea./25 months Metro Ethernet 100 mb	495.94		5,905.26	660.00	
		TOTAL	173,579.00	2,066,841.00	231,000.00	
5.	3 ea./25 months Metro Ethernet 1Gb	776.24		776.24	1,265.00	
		TOTAL	58,218.00	58,218.00	94,875.00	
6.	2 ea./25 months Point to Point 10Gb	2,420.00		2,420.00	16,200.00	
		TOTAL	121,000.00	121,000.00	810,000.00	
	BASE TERM TOTAL (LINES 1-6)	TOTAL	464,601.00	2,246,059.00	1,140,625.00	
	OPTIONAL EXTENSIONS					
1.	EXTENSION 1: January 1, 2021 - December 31 2021 2 ea./12 months Session Initiation Protocol Trunk	874.16			NO BID	
		TOTAL	20,979.84			
2.	256 ea. /12 months SIP Concurrent Call Paths	2,723.84			NO BID	
		TOTAL	32,686.08			
3.	14 ea./12 months Metro Ethernet 100 mb	495.94			660.00	
		TOTAL	83,317.92		110,880.00	
4.	3 ea./12 months Metro Ethernet 1Gb	776.20			1,265.00	
		TOTAL	27,943.20		45,540.00	
5.	2 ea./12 months Point to Point 10Gb	2,420.00			2,475.00	
		TOTAL	58,080.00		59,400.00	
	EXTENSION 1 TOTAL	TOTAL	223,007.04		215,820.00	
	EXTENSION 2: January 1, 2022 - December 31 2022					
1.	2 ea./12 months Session Initiation Protocol Trunk	874.16			NO BID	
		TOTAL	20,979.84			
2.	256 ea. /12 months SIP Concurrent Call Paths	2,723.84			NO BID	
		TOTAL	32,686.08			
3.	14 ea./12 months Metro Ethernet 100 mb	495.94			660.00	
		TOTAL	83,317.92		110,880.00	
4.	3 ea./12 months Metro Ethernet 1Gb	776.20			1,265.00	
		TOTAL	27,943.20		45,540.00	
5.	2 ea./12 months Point to Point 10Gb	2,420.00			2,475.00	
		TOTAL	58,080.00		59,400.00	

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AT&T
 1010 N. St. Mary's St.
 San Antonio, TX 78215

Zayo Group, LLC
 1805 29th Street
 Boulder, CO 80301

Spectrum Enterprise
 1900 Blue Crest Lane
 San Antonio, TX 78247

Verizon Enterprise Solutions
 701 S. Brazos, Suite 600
 Austin, TX 78704

	EXTENSION 2 TOTAL	TOTAL	223,007.04		215,820.00	
1.	EXTENSION 3: January 1, 2023 - December 31 2023 2 ea./12 months Session Initiation Protocol Trunk	UNIT PRICE TOTAL	874.16 20,979.84		NO BID	
2.	256 ea. /12 months SIP Concurrent Call Paths	UNIT PRICE TOTAL	2,723.84 32,686.08		NO BID	
3.	14 ea./12 months Metro Ethernet 100 mb	UNIT PRICE TOTAL	495.94 83,317.92		660.00 110,880.00	
4.	3 ea./12 months Metro Ethernet 1Gb	UNIT PRICE TOTAL	776.20 27,943.20		1,265.00 45,540.00	
5.	2 ea./12 months Point to Point 10Gb	UNIT PRICE TOTAL	2,420.00 58,080.00		2,475.00 59,400.00	
	EXTENSION 3 TOTAL	TOTAL	223,007.04		215,820.00	
1.	EXTENSION 4: January 1, 2024 - December 31 2024 2 ea./12 months Session Initiation Protocol Trunk	UNIT PRICE TOTAL	874.16 20,979.84		NO BID	
2.	256 ea. /12 months SIP Concurrent Call Paths	UNIT PRICE TOTAL	2,723.84 32,686.08		NO BID	
3.	14 ea./12 months Metro Ethernet 100 mb	UNIT PRICE TOTAL	495.94 83,317.92		660.00 110,880.00	
4.	3 ea./12 months Metro Ethernet 1Gb	UNIT PRICE TOTAL	776.20 27,943.20		1,265.00 45,540.00	
5.	2 ea./12 months Point to Point 10Gb	UNIT PRICE TOTAL	2,420.00 58,080.00		2,475.00 59,400.00	
	EXTENSION 4 TOTAL	UNIT PRICE TOTAL	223,007.04		215,820.00	
	GRAND TOTAL (BASE TERM AND EXTENION OPTIONS 1-4)	TOTAL	1,356,629.16		2,003,905.00	
	SEE NON-RESPONSIVE NOTE BELOW			*	**	***
	Terms		Net 30 days			
	Delivery Days					

*Zayo Group, LLC - NON-Responsive
 **Spectrum Enterprise - NON-RESPONSIVE - Did not meet all items
 ***Verizon - NON-RESPONSIVE SAWS Price schedule not submitted

BID INVITATIONS E-MAILED TO AND/OR PICKED UP BY:

Demandstar
 SAWS Website